

#### The Idea Village

### New Orleans will be the entrepreneurial capital of the world





"Turning Great Ideas into Successful Businesses"

The Idea Village

#### The Missing Piece for Entrepreneurship





Key to building an entrepreneurial community

### Access to Talent

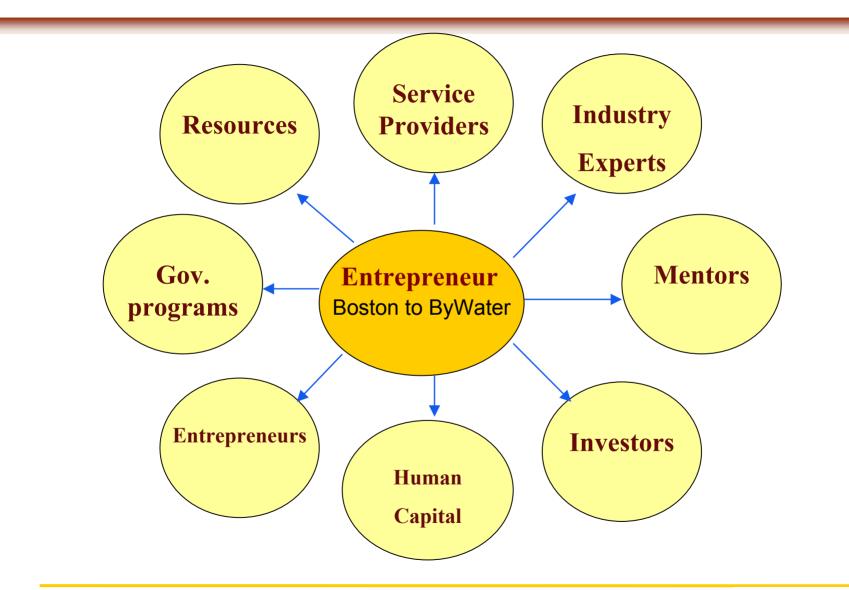
#### Access to Capital

#### Access to Networks

Source: National Commission on Entrepreneurship

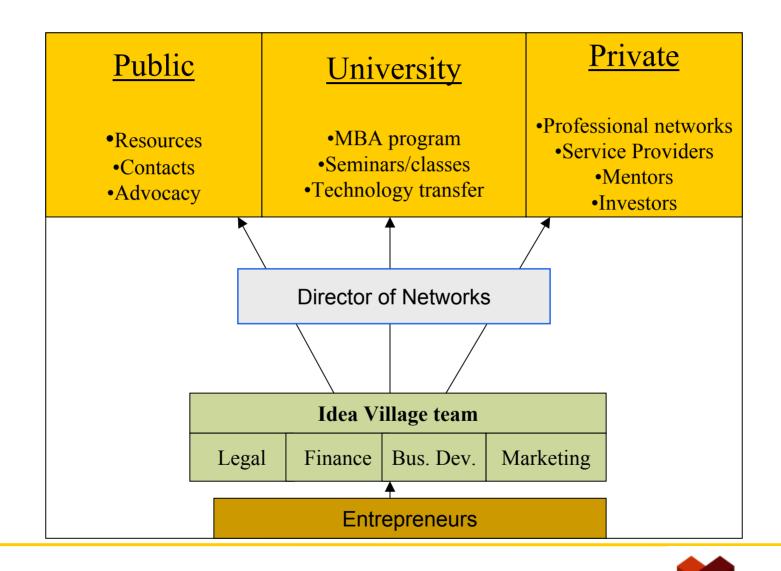


The vision: Provide access for all Entrepreneurs in Louisiana to critical resources



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#### The IDEA VILLAGE OPERATIONS







### So...you have an idea...



### "I feel like I am a salmon,

### swimming upstream,

### about to spawn eggs

### and then die..."

A local entrepreneur 8:30pm Thursday night



### I don't know anyone who knows anyone who has money...

A local entrepreneur

Monday 7:30am



## "Get your feet off my desk, get out of here, you stink, and we're not going to buy your product."

-Joe Keenan, President of Atari, responding to Steve Jobs' offer to sell him rights to the new personal computer he and Steve Wozniak had developed, c. 1976.



### Create a cause



### 2 The Good Idea is the easy part



## 3 Go to a cocktail party



# 4 Eat like a bird, poop like an elephant



## 5 Know what you don't know



### 6 Build a small group



### **7** 50 NOs



### 8 Bottom up vs. top down



### 9 Provide a safe first step



# **10** When the going gets tough...go buy 3 new suits



### "There is no reason why someone would want a computer in their home"

Ken Olsen Founder Digital Equipment 1977



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#### To contact us: Visit: www.ideavillage.org Call: (504) 304-3286

