

Global Strategy

Remain the worldwide leader in CO₂-free energy



Agenda



- ▶ **Global Challenge and Opportunity**
- ▶ **AREVA's Unique Position and Diversified Offerings**
 - ◆ Nuclear **Energy**
 - ◆ Solar
 - ◆ Biomass
 - ◆ Offshore Wind
- ▶ **Integrated Response – Energy Parks**

AREVA's Footprint in North America



***>6,000 Employees in
45 locations in U.S.***



Plus >1,000 in Canada & Mexico

- ▶ **N. American sales = \$2.5 billion**
 - ◆ 15% of AREVA's total revenues
 - ◆ Near 5-fold growth since 2000
- ▶ **More than \$3 billion of investment in the 5 coming years**
- ▶ **Investing in human capital: 700 new hires in the US every year**

AREVA in North America

Note: These are specific to US objectives



► Our Mission

- ◆ **Expand clean reliable and affordable sources of energy**
- ◆ **Provide energy sources that are safe, sustainable, and economical**
- ◆ **Create jobs, reduce fossil fuel reliance, and ensure energy security**

► Our Strategies

- ◆ **Lead US nuclear renaissance with construction of the US EPR™ reactor**
- ◆ **Close nuclear fuel cycle by providing recycling services as an option**
- ◆ **Establish US nuclear enrichment capabilities**
- ◆ **Lead solar market with concentrated solar power generation and manufacturing**
- ◆ **Build fleet of US biomass plants**
- ◆ **Establish market-share leadership in offshore wind market and localize manufacturing and assembly**

Global Challenges

Focus AREVA's Strategy



► Energy Challenges

◆ Worldwide increase in energy demand

- Demand for energy predicted to increase 50% by 2030
- Demand for electricity to double in the next 20-25 years, due to demands from emerging countries

◆ Expected short supply of fossil resources

- Demand for oil and gas to increase, but supply questionable
- Increasingly driven by high growth in emerging countries

► Climate challenges

◆ International efforts to control greenhouse gas emissions

AREVA Uniquely Positioned



- ▶ **Nuclear and Renewable energy are effective responses to energy and climate challenges**
- ▶ **Focused strategy on providing exclusively CO₂-free energy solutions**
 - ◆ Number one nuclear energy provider in the world
 - ◆ Expanding renewable energy portfolio
 - ◆ Divesting Transmission and Distribution division
- ▶ **Establishing domestic industry by making major investments in the US**
 - ◆ Investing >\$3B over next 5 years in the US clean energy infrastructure
- ▶ **Building relationships with suppliers and educators**
 - ◆ Supplier Day workshops
 - ◆ Virtual university
 - ◆ Job training



▶ **AREVA's Nuclear Energy Portfolio**

Global Scope



- ▶ **World Leader In Commercial Nuclear Services Business**
 - ◆ No. 1 in complete nuclear cycle and reactor construction
- ▶ **No. 1 Supplier Of Nuclear Energy Products And Services In US**
 - ◆ 2008 U.S. Sales Revenue \$2.5 Billion
- ▶ **Leader In Major Nuclear Investments In US Capabilities**
 - ◆ More than \$160 million capital improvements and workforce development over past five years in nuclear business
 - ◆ \$400 million new heavy forging manufacturing and engineering facility in Virginia
 - ◆ Planned multibillion dollar investment to build uranium enrichment facility in Idaho to ensure domestic fuel supply
 - ◆ \$200 million for certification of US EPR™ Reactor
- ▶ **12% of AREVA products sold worldwide are exported from the US**

EPR IN CONSTRUCTION



EPR IN CONSTRUCTION





▶ AREVA Solar

Solar Overview



► **Mission**

Develop and deploy solar energy technology to serve customers' global electricity and thermal energy needs in a dependable, market-competitive, environmentally responsible manner

► **Locations**

- ◆ Corporate headquarters – Mountain View, CA
- ◆ Manufacturing – Las Vegas, NV and Singleton, NSW, Australia
- ◆ Operations – Bakersfield, CA and Singleton, NSW, Australia
- ◆ Business development – Mountain View, CA; Phoenix, AZ; and Melbourne, Australia

► **Name Change**

- ◆ From Ausra to AREVA Solar
- ◆ Announced March 2010

Strategic Goals



- ▶ **Become a world leader in utility- and booster-grade Concentrated Solar Power generation (CSP) - Acquired technology leader Ausra Solar in early 2010**
- ▶ **Innovate, develop and deliver next generation of solar plants**
 - ◆ **Deliver highest efficiency in cost/KWh, land and water usage**
 - ◆ **Establish grid parity**
- ▶ **Help customers meet increasing RPS requirements with cost-effective solution**
- ▶ **Complement and enrich AREVA portfolio solutions deployment by offering co-generation options**
- ▶ **Differentiate through mature AREVA technology and project expertise**

Scalable Steam and Energy Generation



Solar Steam Performance

| | |
|--|--------------------------------------|
| Temperature | 300°F to 900°F (150°C to 480°C) |
| Pressure | 100 to 1,740 psia (7 to 120 bara) |
| Annual Energy per 12 acres (5 Hectares) | 88,500 MMBtu (25,950 MWh) |

Kimberlina Solar Thermal Power Plant

1 Solar Steam Boiler = 7.5 MW Thermal \approx 2.5 MW Power



▶ **ADAGE Biomass**
AREVA / Duke Energy Joint
Venture

Bioenergy in the US

ADAGE a 50/50 JV AREVA – Duke Energy



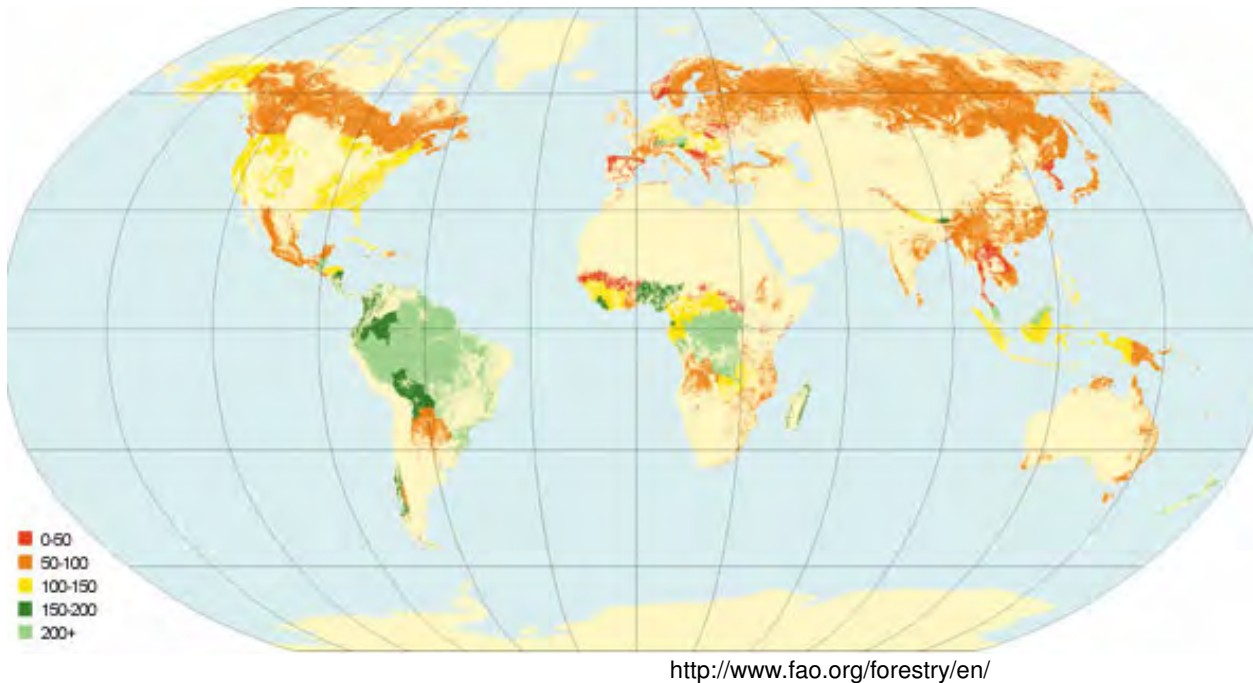
- ▶ **Launch at Clinton Global Initiative Sept 2008**
- ▶ **Plan to build 12 new 50 MW standard biopower plants using wood wastes over the next five years (can scale higher if demand)**
- ▶ **Combines the strength of two major energy companies → first U.S. biopower joint venture between major energy companies:**
 - ◆ **AREVA is lead EPC**
 - World leader with over 2,500MW installed
 - ◆ **Duke Energy Generation Services will be the lead operator**
 - Currently manage over 6,500MW in the US
- ▶ **Fully integrated solutions**
 - ◆ Site selection
 - ◆ Design, construction, and operations
 - ◆ Power purchase agreements and fuel contracts

Technology



- ▶ **Define a standard plant repeatable across US => Reference Plant**
 - ◆ **Standard steam and power block**
 - ◆ **Fuel handling, civil works and grid connection specific to each site**
- ▶ **Design an optimized and competitive product adapted to the US market, environmental friendly and allowing fast permitting**
 - ◆ **Maximization of the value for the investors = Value Management**
 - ◆ **Emission constraints for minor source compliance and reduced water consumption**
 - ◆ **US norms and standards**

Above-ground Woody Biomass



► Sustainability

- ◆ New jobs per plant (direct/indirect)
Construction 750; Permanent 250
- ◆ Carbon neutral
- ◆ Keep land as forests

► US Forestry Statistics

- ◆ 1/3 of US is forested
- ◆ 750 million acres
- ◆ US DOE and USDA estimate
10,000MW of sustainable supply



▶ **AREVA Offshore Wind**



M5000 Wind Turbine – Designed for Offshore



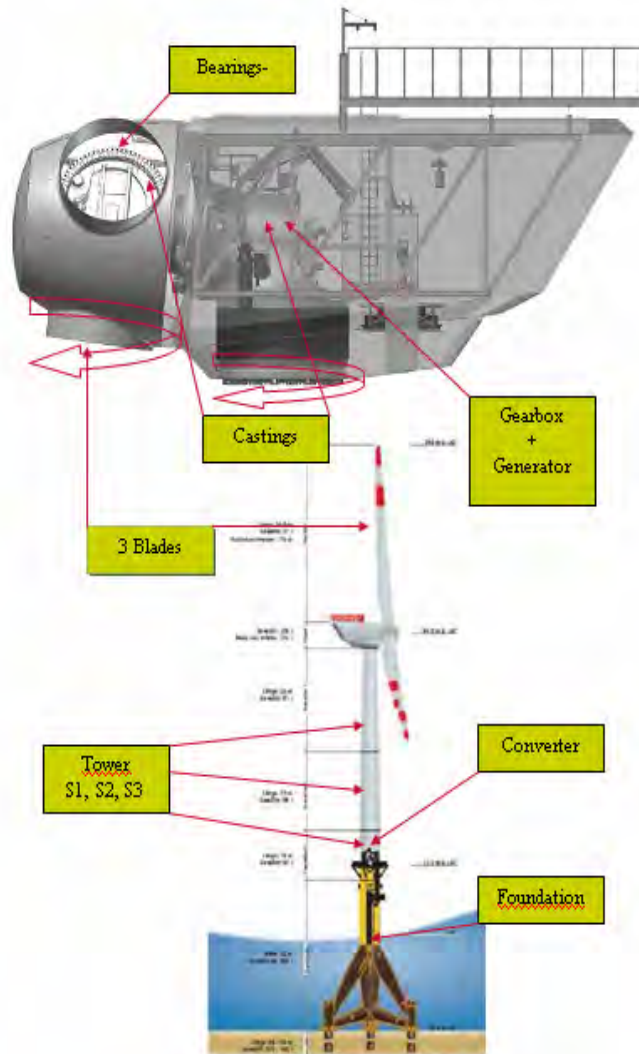
- ▶ **Leading-edge M5000 technology for 5 MW offshore wind turbines**
 - ◆ Hybrid drive-train solution
 - ◆ 1-stage gearbox
 - ◆ Lightweight
 - ◆ High output
 - ◆ Corrosion protection through air filtering
 - ◆ Redundancy of subsystems and sensors
 - ◆ Condition monitoring of drivetrain and main subsystems
 - ◆ Simplified maintenance
- ▶ ***4 years of operation onshore***
- ▶ ***6 turbines installed in North Sea***





AREVA's Commitment to Domestic Job Creation

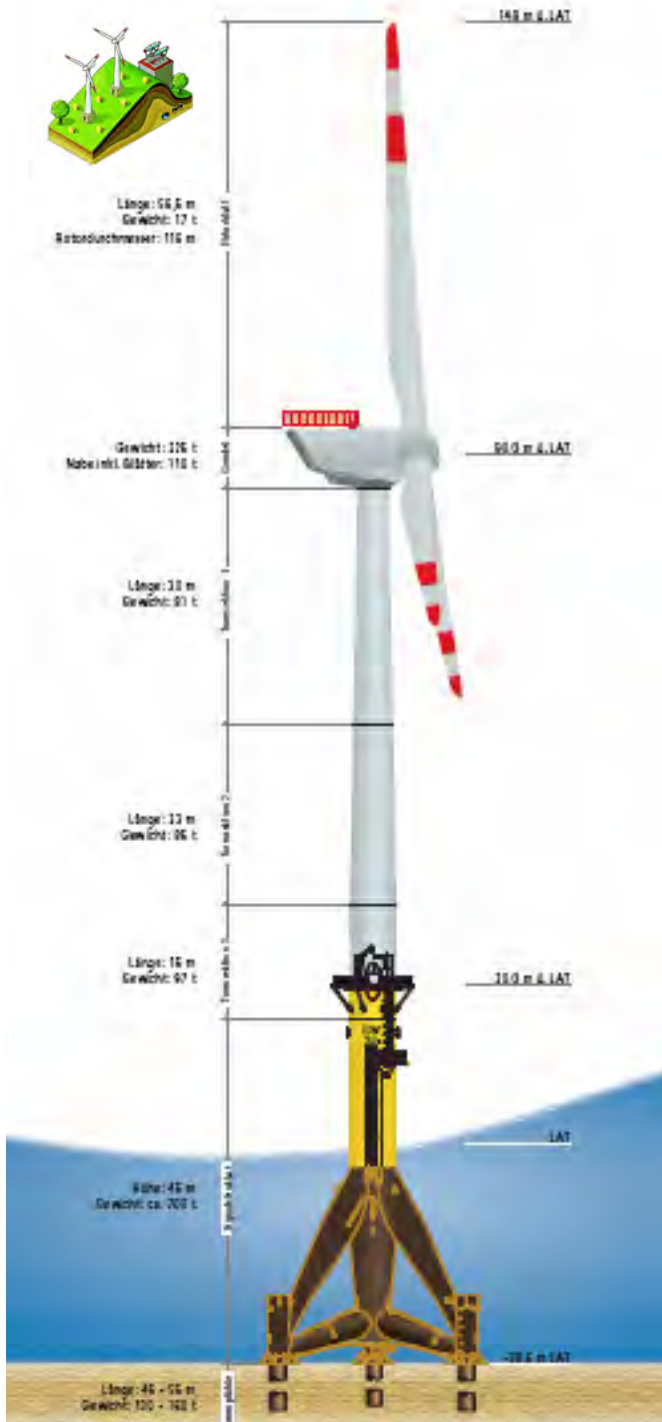
- Castings
- Tower
- Blades
- Gearbox



| Direct Job Creation | |
|-----------------------|--------------|
| Assembly | 500 |
| Castings | 360 |
| Tower | 500 |
| Blades | 520 |
| Gearbox | 330 |
| Bearings | 230 |
| Converter / Generator | 480 |
| Total | 3,750 |

M5000 Main Data

- ◆ Hub height: OS 130 m, 102 m - OS 90 m
- ◆ Focus offshore-operation
- ◆ Reliability
- ◆ Weight
- ◆ Design according to TK I, GL-Offshore
- ◆ Hybrid solution direct Drive/Conventional
- ◆ 1 stage gear box
- ◆ Medium speed generator
- ◆ Maximum integration of drive train
- ◆ High component stiffness
- ◆ No wear intensive components
- ◆ Low speed levels
- ◆ Smallest possible number of bearings
- ◆ Redundancy of subsystems and sensors
- ◆ Condition monitoring of drive train and main subsystems
- ◆ Maintenance rate ≥ 1 year



Alpha Ventus Wind Park





► **Clean Energy Park**

Energy Concept for a CO₂ Free Future?



► **A self-sustaining Clean Energy Park is a partnership that creates value for all stakeholders**

- ◆ Creates thousands of clean energy jobs
- ◆ Creates tax base
- ◆ Produces safe, cost effective, CO₂-free energy

► **Elements of a Clean Energy Park**

- ◆ **An AREVA U.S. EPR™ Reactor**
- ◆ **Renewable Energy**
 - Solar plant
 - Biomass plant



» **Local job creation, manufacturing, tax revenue**

Synergies Between Nuclear and Renewable



► Business Synergies

- ◆ Established relationship with numerous utilities in many countries
- ◆ One-stop-shop for complementary CO₂-free energy generation solutions
- ◆ AREVA brand as global leader

► Technical Know-how and R&D Capacity

- ◆ EPC and project management
- ◆ Thermal transfer and steam management
- ◆ Corrosion, welding and nanotechnologies



► Financial guarantees

- ◆ AREVA financial strength
- ◆ Innovative project financing solutions (co-financing...)

